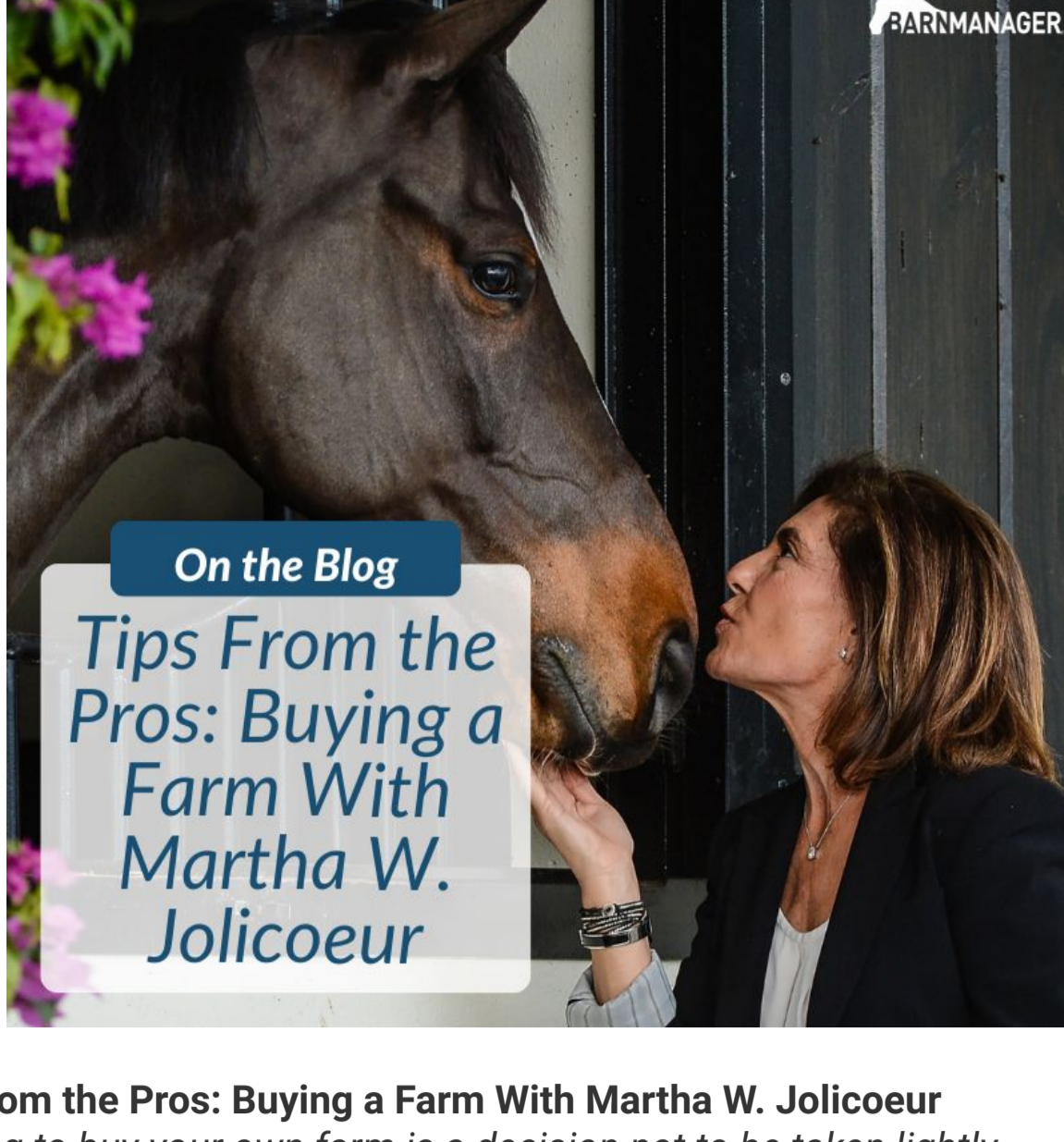




The Official Barn Management Software of US Equestrian



**Tips From the Pros: Buying a Farm With Martha W. Jolicoeur**  
Deciding to buy your own farm is a decision not to be taken lightly. Understanding the process and knowing what properties will align with your needs are crucial factors to consider. BarnManager spoke with Martha W. Jolicoeur, one of the top-ranked real estate agents catering exclusively to equestrian clientele in Wellington, FL, to learn from her experience and expertise.

**What are some important first steps a person should take when they decide to start looking for a farm?**

When you start the process of looking for a farm you want to make sure you know what your budget is, especially when looking at equestrian properties. It's important to hire a realtor you trust who comes recommended and specializes in horse farms.

**What's the first thing you look for when you walk into a farm, and what are a few other important qualities or features to look for?**

As always in real estate, it's all about location, location, location. Other features or qualities depend on what the buyer is looking for. For example, if you're in Florida seasonally, you may need less land than if you're here for a longer period of time. When looking at equestrian properties, it is important to remember that the maintenance of a property in Florida during the summer months is more than what is required in the winter; it rains every day in the summer, and everything grows really quickly.

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Free Mobile Apps	Free Mobile Apps	Automated Recurring Invoices
Detailed Horse Profiles	Everything in Starter Plus:	Custom Quick Add Settings
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### TIP OF THE MONTH



Keep your barn looking tidy by sweeping out the tack room, feed room, and laundry room once or twice a day.

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### Sport Horse Podcast



Join BarnManager's Nicole Lakin and Dr. Tim Worden as they chat with leading equestrians and researchers to explore the fascinating science behind cutting-edge training and management techniques for sport horses. On this podcast, guests discuss recent research on topics relevant to ensuring sport horses achieve their best while staying healthy.

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*BarnManager is a cloud-based software solution that provides horse owners and managers with the tools they need to streamline and simplify their daily management responsibilities. The program offers digitized record keeping for the many facets of horse care and has developed intuitive and simple business tools to make small business management accessible and easy.*